

# Zielorientierte Projektplanung (ZOPP)

## Participation Training and Project Management

Partner Meeting Potsdam / Berlin

*14-17 October 2010*

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Education and Culture  
Lifelong learning programme  
GRUNDTVIG

# Programme

1. What is a project?
2. Bases of ZOPP
3. ZOPP training tools
4. Discussion

# 1 What is a project

## 1.1 General notion of a project

A set of activities and measures which

- a specific group of people
- within a certain scope,
- and limited resources
- within a limited frame of time

carry out in order to reach their an objective



# 1 What is a project?

## 1.2 Types of projects

- Implementation projects
  - Infrastructure
  - Events
  
- Development projects
  - Social changes
  - Social organization



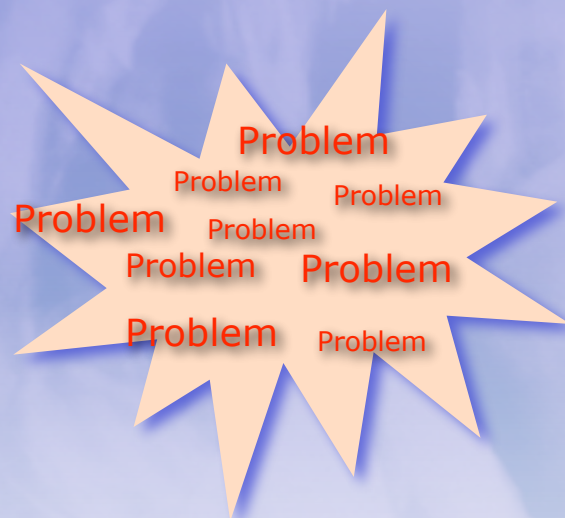
- short term
- long term



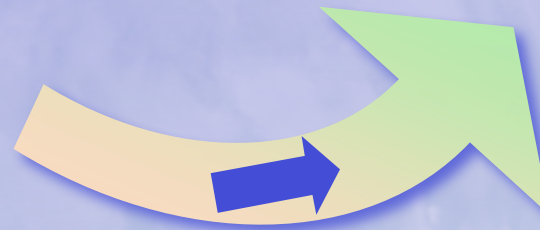


# 1 What is a project?

## 1.3 Generic model of a development project

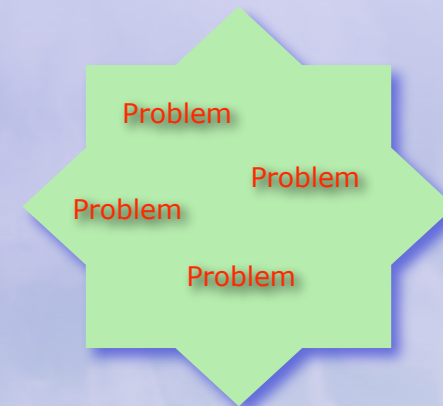


**Initial situation**



**Process of change**

**Project = contribution**



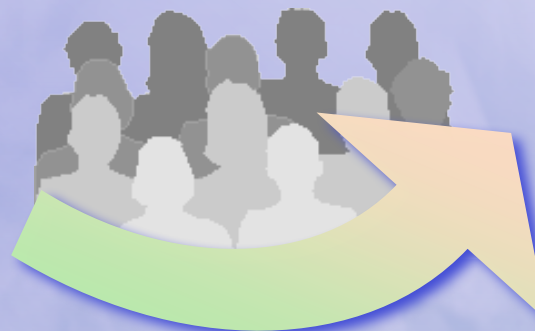
**Projected situation**

# 1 What is a project?

## 1.4 The social dimension of development projects



People are affected by problems, but also part of them



- Habits**
- Attitudes**
- Abilities**
- Values**
- Opinions**
- Ideologies**

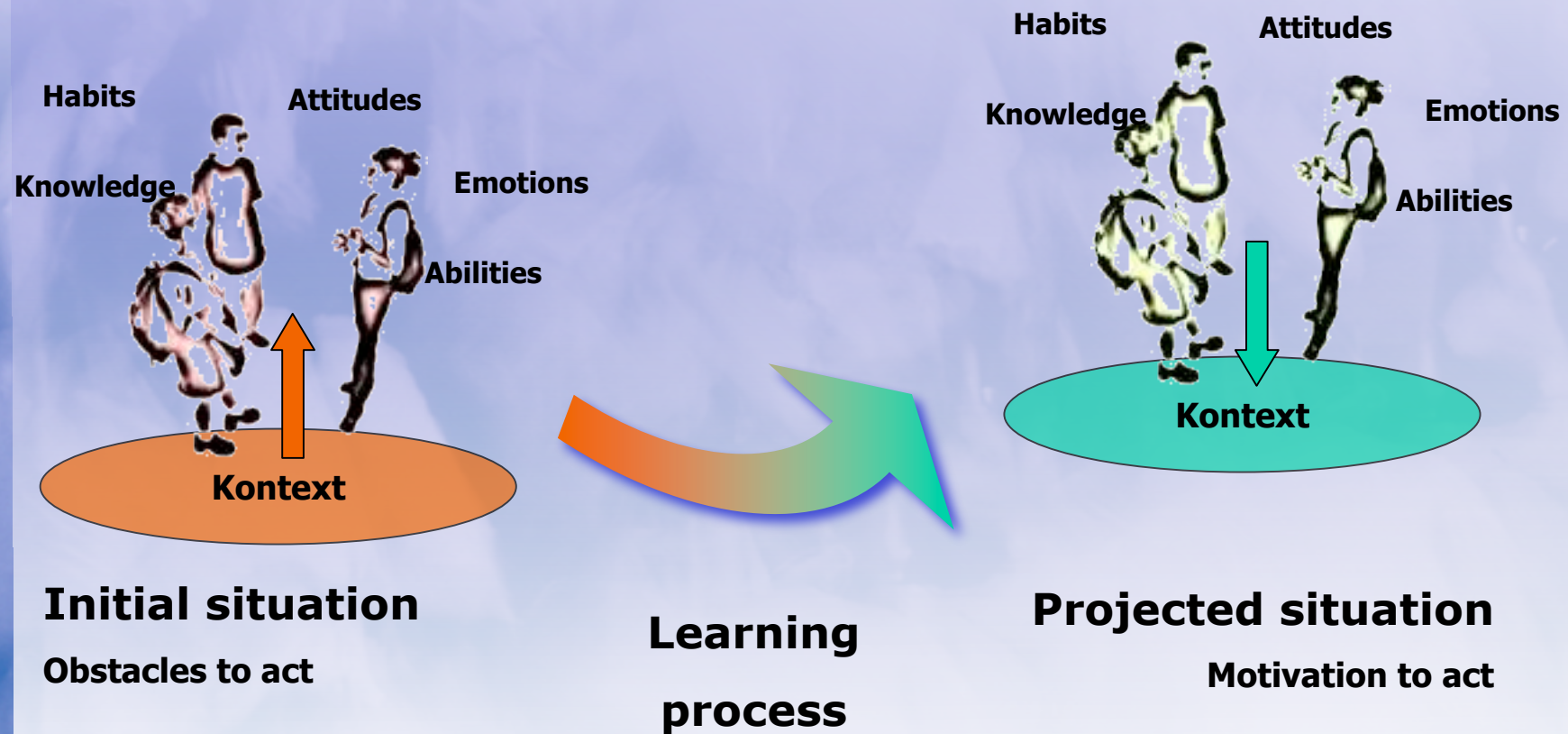
...



People are part of the solution and benefit from it

# 1 Education projects as development projects?

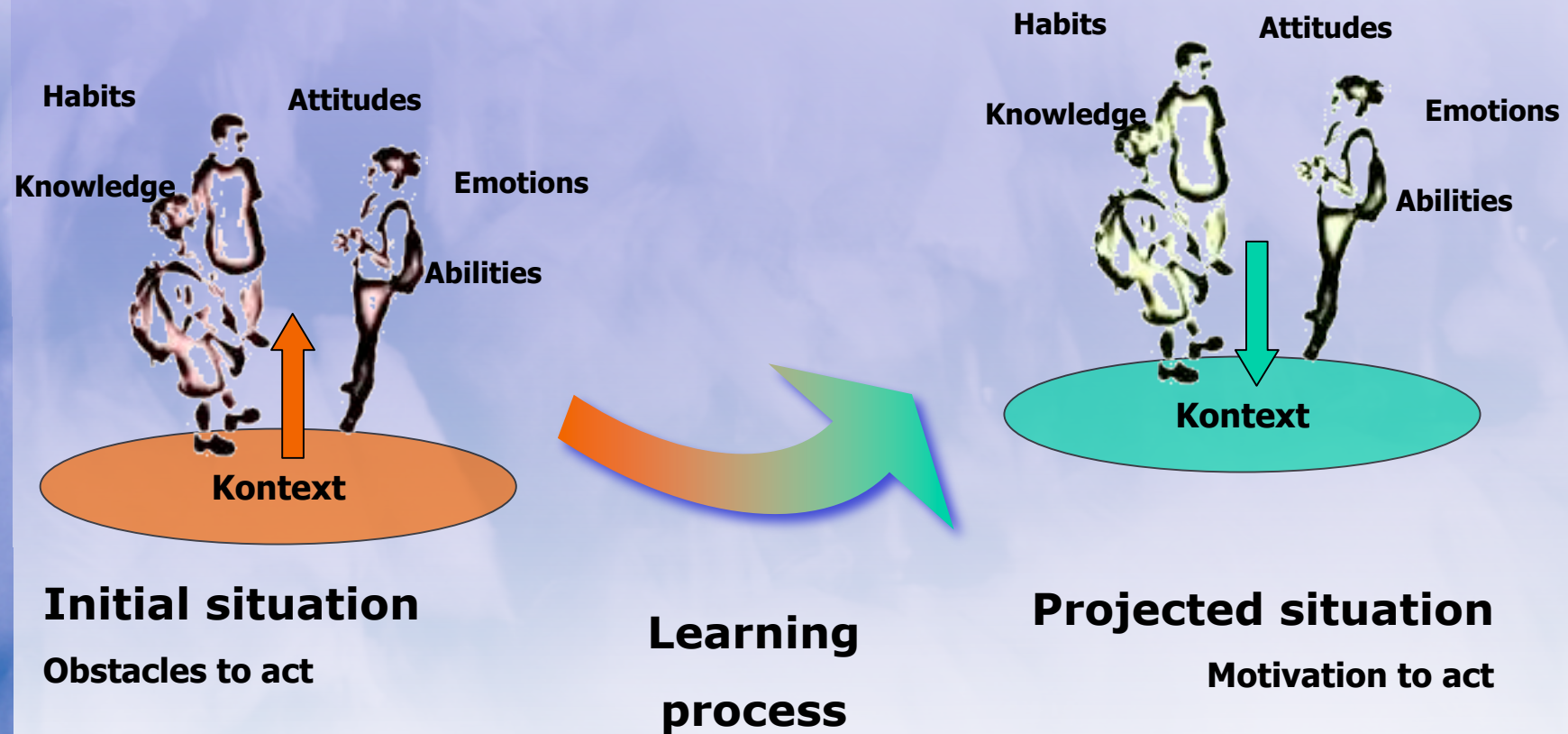
## 1.5 Adapted model





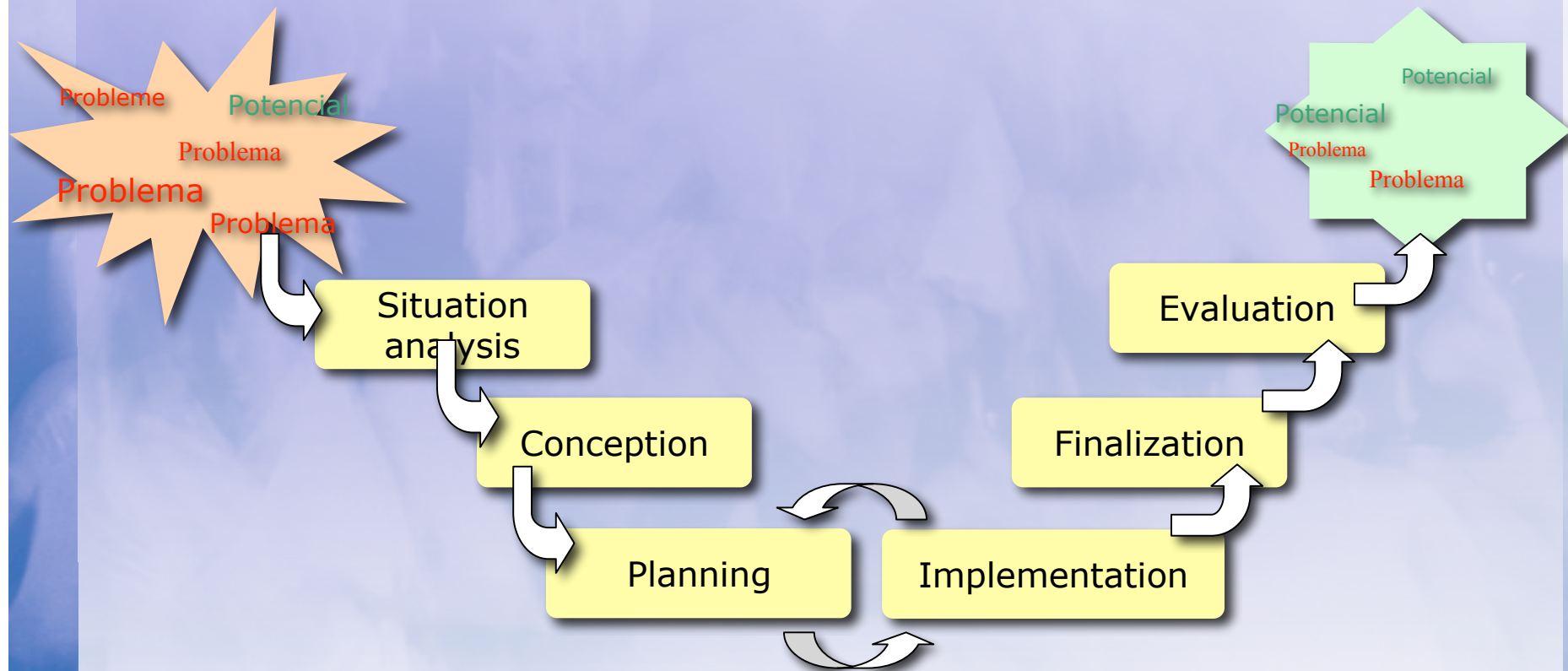
# 1 Education projects as development projects?

## 1.5 Adapted model



## 2 Bases of ZOPP

### 2.1 Stages of a project / Project cycle



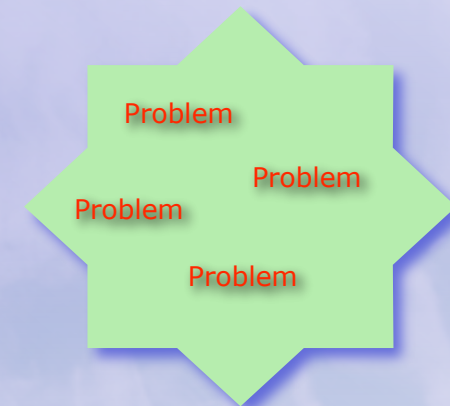
## 2 Basis of ZOPP

### 2.2 For a project you need to...



**...understand the situation**

**Problem analysis**  
**Stakeholder analysis**



**...agree where you want to go**  
**Analysis of objectives**

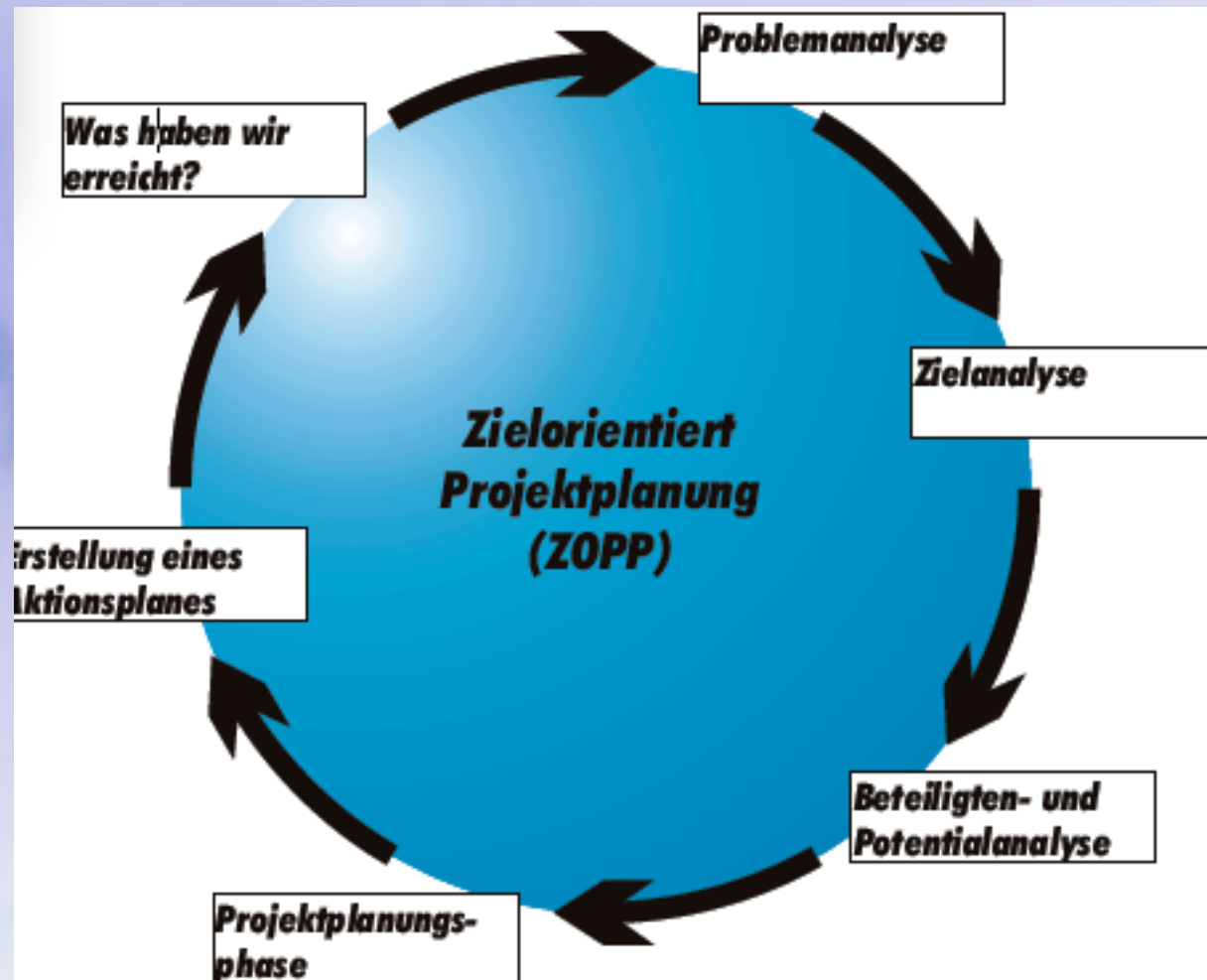
**...define how to get there**

**Planning of concrete steps**



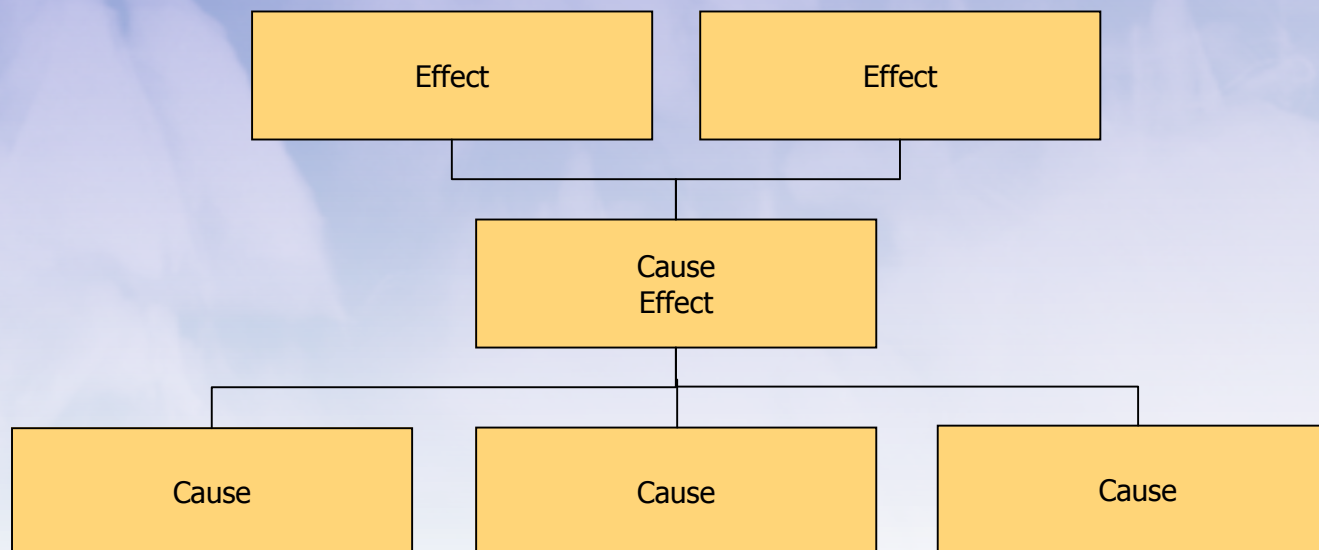
## 2 Bases of ZOPP

### 2.3 The ZOPP cycle



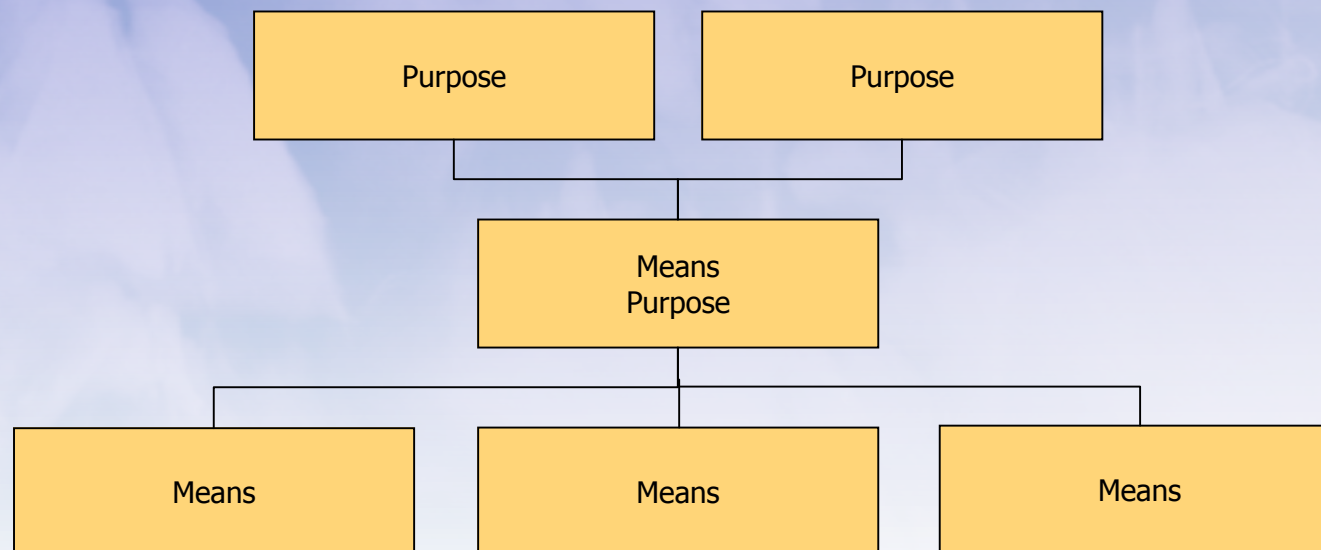
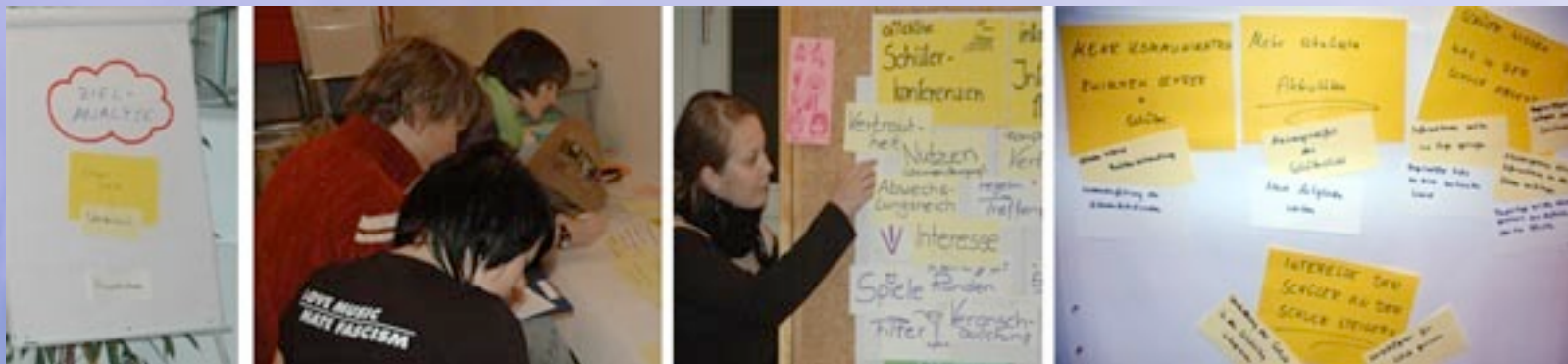
# 3 ZOPP Trainings

## 3.1 Problem analysis



# 3 ZOPP Trainings

## 3.2 Analysis of objectives





## 3 ZOPP Trainings

### 3.3 SWOP Analysis



Strenghts

Weaknesses

Potencials

Obstacles

## 3 ZOPP Trainings

### 3.4 Feedback of strategies



Relevant?

Effective?

Efficient?

Significant?

## 3 ZOPP Trainings

### 3.5. Planning in steps





# 3 ZOPP Trainings

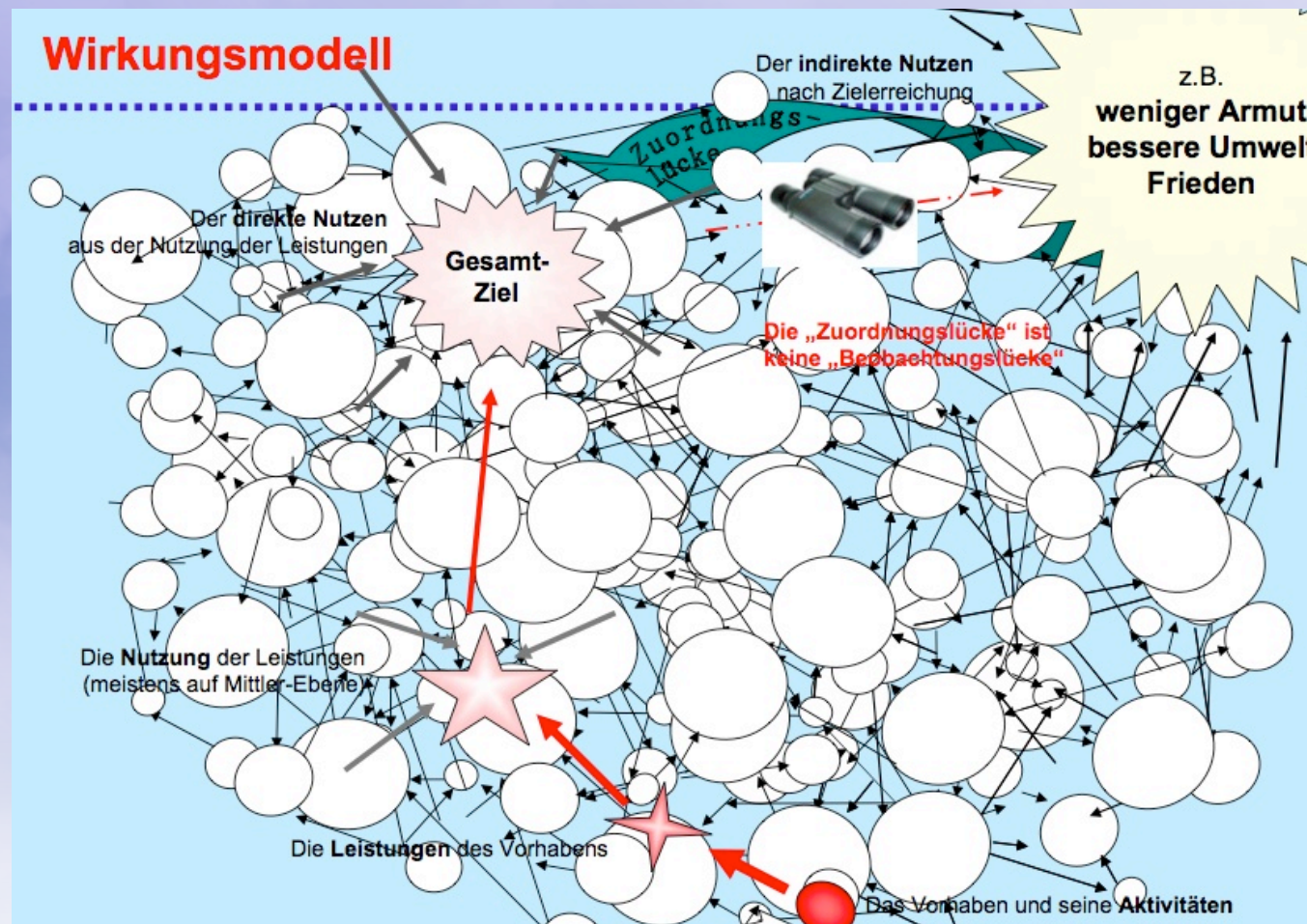
## 3.6 Action Plan



|                    |  |  |  |  |
|--------------------|--|--|--|--|
| <b>Who</b> does    |  |  |  |  |
| <b>What</b>        |  |  |  |  |
| Until <b>when?</b> |  |  |  |  |

# 4 Evaluating ZOPP

## 2.1 Model of Impacts



Quelle: gtz

# 4 Evaluation ZOPP

## 4.2 Logic Framework Approach

